

Before You Sell Checklist

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Selling your home? It's a great time to think about home improvements to add value to your house, and catch potential buyers' attention. This checklist provides several simple, inexpensive ways to increase the appeal of your home, inside and out. It's also a good idea to talk to a REALTOR® who can offer helpful advice about giving your home that extra advantage.

Before You Sell		What You'll Need
Do a little landscaping		
Replace mulch.		Tools: Extension Ladders, Pressure Washer
Pressure wash the house.		
Edge sidewalks.		
Remove vegetation between concrete and bricks.		
Trim tree limbs that are near the roof.		
Cut the grass.		
Prune hedges.		
Freshen flowerbeds.		
Clear away dead trees and debris.		
Make your home more welcoming		
Install a new door.		Materials: House Numbers, Kickplate, Lighting Fixtures, Paint
Paint your front door.		
Add some new house numbers.		
Get a new lockset, kickplate and house number combination that coordinates with a new light fixture.		
Refresh your deck		
Power wash deck clean.		Tools: Pressure Washer Materials: Citronella Candles, Deck Sealer, Fountain, Patio Umbrella, Wind Chimes
Reseal the deck.		
Use a wood lattice to enclose unsightly areas underneath.		
Add a bright umbrella.		
Replace cushions on furniture.		
Decorate with potted plants and flowers.		
Accent with a small fountain.		
Install wind chimes to create a serene atmosphere buyers are sure to appreciate.		
Use citronella candles to deter bugs.		
Repair every imperfection		
Patch small cracks.		Tools: Squeegee or Grout Sponge, Waterproof Gloves Materials: Drywall Patching Plaster, Drywall Scraps for Patches, Drywall Tape, Faucet, Grout Sealant, Indoor Tile, Plumber's Putty, Silicon Caulk
Repair drywall.		
Replace broken tiles.		
Replace old fixtures.		

Clean every spot		
	Scrub the bathroom and kitchen floors.	Tools: Scrub Brush, Squeegee or Grout Sponge, Steam Cleaner, Waterproof Gloves Materials: Cleaning Agent, Floor Polish, Rags, Window Cleaner
	Steam clean rugs.	
	Polish hardwood floors.	
	Wash windows inside and out.	
Minimize the clutter		
	Remove all personal items and pictures and place personal items in storage.	Materials: Cedar Blocks, Moving Boxes, Paint, Shelving
	Clear clutter from the floor by using a shoe cube organizer.	
	Store all children's toys.	
	Add wire shelving / closet shelving for additional storage space.	
	Add a fresh coat of paint inside closets to make everything look clean and organized.	
	Place a few cedar blocks in your closet for a great scent.	
Improve energy efficiency		
	Install a programmable thermostat.	Materials: Filters, Programmable Thermostat, Water Heater Insulation, Weatherstripping
	Place weather-stripping on doors and windows.	
	Wrap pipes to conserve energy.	
	Insulate your water heater.	
	Replace furnace filters.	
	Replace old appliances with energy-efficient ones.	
Give your favorite space a makeover		
	Paint walls in neutral colors like linen, cream and beige.	Materials: Accent rugs, Paint, Switch Covers, Window Drapes
	Use thin drapes in a neutral color to accent.	
	Switch generic switches with painted or ceramic ones.	
	Boost the look of natural lighting with daylight bulbs.	
	Add a throw rug to give a touch of softness to the place.	
Create a camera-ready kitchen		
	Paint walls with white or neutral paint that complements the cabinets.	
	Replace existing hardware with cabinet pulls and knobs for a new look.	
	Install new lighting under the cabinet for a dramatic effect.	
	Highlight the island or countertop with a simple fixture.	
	Replace vinyl blinds with sheer bamboo or linen blinds.	



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Guidance for one of your most exciting projects

Design a relaxing space	
Paint walls in soft, sedated colors like light blue, pale green or cream.	Materials: Bath Mat, Faucet, Medicine Cabinet, Paint, Shower Curtains
Install a new faucet, fixtures and towel bars.	
Put in a medicine cabinet for added storage.	
Buy new towels in a light or neutral color.	
Replace the shower curtain and bathmat. A new shower curtain offers that "new car" smell.	
Keep the room looking clutter-free by organizing bath accessories in a shower caddy.	
Add a new bath mat.	